

How To Turn \$20 Into A Lifetime Income WITHOUT The Internet

Introduction...

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I wrote this book to help the thousands upon thousands of people who are facing economic crisis in their lives and don't see any way out

- people who don't have a lot of money to invest in building up a home based internet business
- people who don't have the skills, or the desire to learn how to create or use a website
- people who just prefer to work outdoors in the fresh air and sunshine

Believe it or not, there are people like this in the world. I know this first hand because I was one of them before being permanently injured in an accident at work.

I worked commercial construction so I wouldn't be stuck working inside or at the same place all the time. That can get quite monotonous and suck the life out of an outgoing person.

The System

By following my system described here, you can be working in a different place every day or even a few different places each day.

While there is no way that I can guarantee how much you will make using this system, I can guarantee that you will make some cash money if you try. What you make depends entirely upon you and how much effort you put into it, but even the laziest person in the world can make some money following my system.

You can do this part time, full time or just any time you need to make a few dollars quickly. It is very possible to make \$30 to \$40 in just an hour or two of work, without even having to break a sweat.

I know some people say that on the Internet you can make \$32,737 a day and never lift a finger. Run from this person. Run far, run fast, just run! All they want is your money and you will find out that you do have to do something to make it. Nothing in life comes free, except for the love of your family and taking care of your family is your main reason for wanting to make more money to begin with, right?

Top go-getters in this system are making \$30,000 per year and more. With that in mind, read on to see how you can be in business for yourself, TODAY, for less than the price of dinner for two at a decent restaurant.

Bumming: The Lost Art

Bumming, or panhandling, is an art that is as old as man. You can read about beggars in the Bible. I would be willing to bet that it's been around since before written time. I'm sure there was some caveman somewhere who just didn't want to be bothered with going to kill a dinosaur for food, so he either begged or bartered with someone else for some meat.

In these modern days however, bumming has taken on a bad name. I think a lot of this has to do with the influx of mentally ill people in our country becoming homeless. I don't mean that as a put down to the mentally ill, but as a put down to our Government who is too busy giving charity to other nations and spending billions upon billions of dollars bombing and then rebuilding them. When are they going to start taking care of their own?

But I digress. When I speak of bumming, I am thinking more in terms of the art of bumming. The art and magic of bumming is appearing not to be a bum. Of course, this method is only used by the more experienced bum, like getting elected to Congress and then doing nothing for 30 years. Since I doubt that either you or I could get elected to Congress right now, there needs to be another way, right?

This is where my system starts kicking in. Welcome to the world of the Off ramp Bum. Lets begin our journey, shall we?

The Off Ramp Bum

Being an off ramp bum can be a very financially rewarding career. I say career because there are thousands of people who make their living at this every day. You see them just about everywhere you go. There are several stages to being an off ramp bum, and I will lead you through these stages as we go, then you can decide which method works best for you.

The first step you must take is getting yourself mentally prepared to take on this task. Some people may feel ashamed of being an off ramp bum, but this doesn't have to be the case. One way to mentally prepare yourself is to get it into your mind that you aren't a worthless bum, you are "an independent self employed contractor" or a "street vendor" or whatever you want to think of yourself as to get yourself psyched up for it. I'll get into this more in a bit, but this is a very good motivational method.

Of course, your family being hungry is a good motivational reason too. Whatever your reasons or motivations are, you can begin making money on your very first attempt with this system. Again, I cannot guarantee how much you will make, but I can guarantee that you will make money. The amount you make depends entirely on you, the location you choose and how much effort you put into this system.

Earlier I mentioned the stages of being a bum. You can either be a lazy bum, a working bum, or an enterprising bum. The first choice isn't as profitable, but it still brings in the money nonetheless.

The Lazy Bum

Being a lazy bum requires very little effort or skill, and can be mastered by anyone. You've surely seen the lazy bum before haven't you? This is the one sitting at the end of the off ramp with a sign that reads something along the lines of "Homeless, Hungry, Please Help".

Have you ever given one money before? I know that I have, but not as often as I have to others. I know that many people (myself included) think, "you wouldn't be homeless and hungry if you were at work and not standing or sitting here holding this sign all day".

Fortunately there are some people who will give anyway just out of compassion. A better approach to this would either be to have a sign stating the truth, like "Too Lazy To Work, Please Give" or "At Least I'm Not Out Stealing!" or something to that affect. If you want to play on peoples compassion, you could put on a neck brace, an ace bandage or a cast and have a sign like "Got Hurt, Can't Work, Please Help" or "Disabled and Hungry, Please Help" or something else along those lines.

The main focus is to play on someone's compassion and get them to give you some money. One very important thing to consider is always try to make eye contact with the driver of a vehicle. This is your first contact with your potential donor. If you try to avoid looking at them, they aren't going to look at you twice. Just that initial eye contact can trigger a donation from them, as the driver may feel compelled to offer you some money so they don't feel like a heel. This is different than playing on compassion. This method plays more on their feeling of guilt.

Some people will just find it impossible to drive off without contributing to you because they would feel guilty all day about "not helping that poor guy back there" when they stopped for lunch or something. The guilt method works really well on religious people who follow the teachings of the Bible where Jesus said "*When you do it to one of the least of these my brethren, ye have done it to me*", meaning that if they went off and didn't help you, they are scared they will die and go to Hell!

Another very important thing here: NEVER ever should you have a "will work for food" sign if you are going the lazy bum route and aren't actually willing to work.

My uncle and I were doing a big tile job one time and we were in bad need of a laborer. Well, we used to see this guy every morning on our way to work holding up his "will work for food" sign, so we decided to stop and take him up on it. We offered him \$50 cash and to buy his lunch to come and work for us for a few hours. All he had to do was help us unload some pallets of tile of and get it moved inside a building we were working on. This guy looked at us like we were absolutely nuts and said "I'll make more than that in the next 2 hours standing here doing nothing".

We were shocked, especially since we had even given him money several times before. Needless to say, this blew his credibility and he never got another dime from us. Then we told everyone we knew about him.

Just keep it simple and don't lie.

The Working Bum

Now we are going to get into the real money making part of this system. Being a working bum, or street vendor if you will, is where it's at today. This is a very good method for someone who actually wants to work, but for one reason or another can't find or hold a job, or someone who just wants the freedom and independence of working for himself at his own pace and his own hours.

There are several avenues to take and you can try a few different ones until you find your niche in this business. Street vendors provide a valuable service to motorists whether they realize it or not.

I remember one time that I got a date because of a street vendor. I had seen this girl driving next to me, and she looked like she had just had the worst day of her life and had been crying. A few blocks later, we had to stop for a red light, and right there in the median strip was a guy selling flowers. I waved him over, paid him for a flower (they were single roses) and asked him to go give it to the girl, who had wound up a few cars ahead of me. I could see her face in her side view mirror as he handed her the flower, and she broke into the biggest smile I had ever seen.

When the light changed, she got over a lane and slowed down to wait for me to get up beside her, and she actually motioned for me to pull over at a store. We talked for a bit and wound up going out a few times. Of course, this wasn't my intention when I sent her the flower; I did it just on impulse because she looked like she needed some cheering up. This street vendor performed a valuable service because if it weren't for him, that moment wouldn't have been possible and this girl may have never found a reason to smile that day.

Other street vendors perform other services also. I remember the ones in Miami and Ft. Lauderdale who sold everything from mangos to stereos. The only problem with this is coming up with a product to sell that you can profit from. Unless you have some money to put out for a product this is better left until you start making some good money.

You can get started with a windshield washing business for less than \$5! You can go to your local dollar store and purchase a bottle of glass cleaner and a squeegee. At my local Dollar General, they have a 32 oz. bottle of glass cleaner for \$1 and a 12-inch rubber handled squeegee for \$2. Then you get yourself set up on an off ramp where there is plenty of traffic and get to work!

Again, always remember to make eye contact with the drivers. This is your first step to getting your foot in the door and getting that dollar or two. The fact that you are actually working and offering a service is more attractive to a motorist than someone just standing there with a beggars sign.

Always be considerate and polite and keep in mind that each and every car coming by you is a potential customer. Armed with your glass cleaner and squeegee, you really don't even need a sign to advertise your service. Just a simple nod or hand gesture from you, like holding out your squeegee with a questioning look on your face like "need your window washed?" can open a window and have someone handing you money.

If you get an OK, do your job enthusiastically and this can help build up a clientele for you. You should also work quickly so you don't hold up traffic when the light changes. This could have adverse affect on your future business, especially if you are working a busy ramp with people in a hurry to get to work or get home. I would suggest keeping a "will work for cash" sign handy if you are actually willing to go work if someone were to stop and ask you to.

Many areas don't have day labor pools or anything else and someone may actually have a job that you could perform and make some extra money. Many elderly folks and single women have chores you could do. The trick here though is not to look like some kind of thug or crazy person. Keep this thought in mind and always keeps yourself presentable and respectable.

Bumming is not and should not be considered degrading in any way as long as you conduct yourself in a respectable manner and people get the impression that they can trust you. Again, how much money you make depends entirely on how much you are willing to put into your bum business.

You can expand on your services if you wish, by keeping a trash bag with you and offering to empty ashtrays, take empty soda bottles or take any other garbage someone may have in their car such as the wrappers and bags from a drive thru breakfast or lunch. This will save them time and work when they arrive at their destination by not having to worry about it.

Whatever you decide to do, just keep in mind that every vehicle coming by you is a potential customer and potential money. Even if you didn't get to them this time, you may get them next time. This is especially true at a busy ramp where a lot of traffic gets off daily, such as one to a major exit into the business district of town where the same people come through daily.

This is also where you can pick up repeat customers and grow your business through word of mouth. Once you have gained the peoples trust there is no limit to what you can accomplish and how much you can earn. There are a few other ways that you can increase your income while you are working the off ramps.

You should use your imagination here on things you could do, as I don't know anything about you or your town that you will be starting your business in, but one idea that would work well, especially in the summer months, would be to invest in a couple 12 packs or cases of sodas and a bag of ice and offer them for sale.

Most local grocers have specials on sodas. You can usually find name brand drinks such as Coke or Pepsi on sale at \$5.00 for two 12 packs. This is a killer bargain and a good profit turner. 24 sodas for \$5 equates to about .21 cents per drink. Add the cost of a bag of ice and you are still less than .30 cents per drink. It is totally possible that you could sell these for \$1 each to passing motorists, creating a .70 cents profit on each drink! This works out to a whopping \$16.80 profit on ONE CASE of sodas!

Some may be in a hurry, running late and don't have the time it would take to stop at a store, get a drink, wait in line, then have to wait to pull back out into traffic to get going again. Others may just be glad to have the chance to get a drink without having to stop. Whatever their reasons, they will gladly pay you for their drink. Imagine if you could sell 100 drinks per day. This is very feasible at a busy ramp or intersection. That's \$70 profit on top of what you are making cleaning windshields!!

Are you starting to see the possibilities here? Again, how much you make depends entirely on the effort you put forth and the location that you choose. Location, Location, Location!! This is what makes you or breaks you in your business venture, the same as if you were to start a real brick and mortar business. Surely a business in a high traffic area is going to make more sales and money than one where there is little traffic.

If you don't already know where the busy, high traffic areas are in your town, it would be wise to do some scouting first. You may also choose to set up at different locations due to the time of day. Obviously, the off ramp that is really busy in the morning from people going to work, isn't going to be as busy in the afternoon when people are going home in the opposite direction. This is where a little research can pay off by identifying the busy ramps for the "drive home" traffic.

You should also scout out the lunchtime hotspots and catch that traffic too. Knowing all the hotspots for the different times of day can also benefit you in other ways. If you aren't really a morning person and like to sleep in, you will know where to begin your workday when you decide to start. If it's during the lunch rush hour or the evening rush hour you can pick the best location for that time.

Once you have learned all this information and put it to use making money for yourself, you have mastered the working bum system. Now you are ready to move to the next phase.

The Enterprising Bum

The enterprising bum is where you know you have finally made it in your niche. All of your work has begun to pay off good for you and you have a steady income coming in. So far, the only figures that have been discussed are the profits on soda sales. When you think about it, the amount of money you can make can be staggering. It is very possible to make \$200 to \$300 per day in the right locations.

Again, I won't guarantee that you will make that much, but I'll guarantee that you will make something. Figure that a busy ramp or intersection in an average sized town gets what, maybe 1000 cars per hour? Getting business from just 5 percent of this traffic is going to net you \$50 an hour.

Not a bad day, huh? Working just 4 hours per day can net you \$200 or more. That's \$1000 per week working 5 days a week part time hours. Putting in 20 hours per week will make over \$50,000 per year. TAX FREE!

I actually think this is a moderate figure, but I don't want to go pushing a lot of hype here, lets keep it real. In the event that you do work harder and longer, your income potential grows exponentially.

Here's where being an enterprising bum explodes your growth and profits. How many others do you think you could get working for you once you show them how much money you can make? If you could get a few others to work with you, you could drive them around each day and drop them off at some of your most profitable places and collect a percentage of what they make to cover your time and gas. You can also collect on the profits if you have them selling drinks or other Goods. Since you are the one putting out the initial investment, they should be willing to share the profit.

A good place to find workers is at some local missions or you may be able to recruit some that are hanging out in parks or just wandering the streets. Just make sure you can trust the people you hire and they aren't going to take off on you with your money.

While there is no way to determine how much each individual is going to make per day, you can still figure your profits from the amount of goods you left with him to sell. This way you know you aren't being cheated from your sales. You can choose to share the profits from the drink sales with your salesman, as well as just charge him a set amount per day to pick him up, drive him to his location and then pick him up at quitting time.

This arrangement should keep everyone involved happy, and make your business venture all the more successful.

It is my hope that this information helps you in a very big way. I wish you all the luck and prosperity in the world and I look forward to hearing about your success. Feel free to contact me if you need any help or any more advice on this matter. Thank you for your purchase and May God Bless You!

Douglas Davis

The author and creator of this book makes no guarantee on how much money you will actually make by following this system as I do not know you, your situation in life, your work ethic nor the town or city you live in. I can and will guarantee you that if you follow this system as detailed in this book that you will make some cash money every day. This is not a get rich quick scheme, this is a proven way for you to build your own business and a nice income for yourself and your family.

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